

Proposed Insured: Valued Client Male, Age 55 Preferred Nonsmoker

Life Insurance Producer: Zermatt Insurance Group Inc 5957 S Redwood Rd Salt Lake City, UT 84123

## Summary of this Illustration - Pacific Indexed Performer LT

Death Benefit	
Initial Basic Coverage	\$1,052,948
Initial ARTR Coverage	\$451,362
Initial Total Face Amount	\$1,504,310
Death Benefit Option	B - (Increasing)
Premium	
Annual First Year Premium	\$100,000
Total First Year Premium	\$100,000
Scheduled Years to Pay	5 years
Cumulative Premiums	\$500,000
Distributions	
Annualized Initial Distribution	\$45,348
Illustrated Years of Distributions	20
Cumulative Distributions	\$906,960
Loan Type	Standard
Initial Illustrated Premium Allocation & Interest Rates	
1-Year Indexed Account	100% at 7.07%

For Life Insurance Producer Use Only - Not For Client Presentation

I-1B

For: Valued Client



Proposed Insured: Valued Client Male, Age 55 Preferred Nonsmoker Initial Death Benefit Option = B -(Increasing) Total Initial Face Amount = \$1,504,310 Premium Frequency = Annual

Life Insurance Producer: Zermatt Insurance Group Inc 5957 S Redwood Rd Salt Lake City, UT 84123

## Non-Guaranteed Policy Values: Ledger

							Non-Guaranteed Values	(EOY) @ 7.07% *
						Net	Net Cash	
	Your	Premium		Policy	Net	Accumulated	Surrender	Death
Year	Age	Outlay	Withdrawal	Loan	Outlay	Value	Value	Benefit
		(1)	(2)	(3)	(4)	(5)	(6)	(7)
1	55	100,000	0	0	100,000	61,751	13,813	1,566,061
2	56	100,000	0	0	100,000	132,864	108,894	1,637,174
3	57	100,000	0	0	100,000	214,381	192,809	1,718,691
4	58	100,000	0	0	100,000	305,758	286,583	1,810,068
5	59	100,000	0	0	100,000	408,258	391,480	1,912,568
6	60	0	0	0	0	418,611	404,229	1,912,568
7	61	0	0	0	0	430,964	418,979	1,912,568
8	62	0	0	0	0	448,307	438,720	564,867
9	63	0	0	0	0	468,673	463,878	581,154
10	64	0	0	0	0	490,423	490,423	598,316
Total		500,000	0	0	500,000			
11	65	0	45,348	0	-45,348	481,725	481,725	578,070
12	66	0	0	45,348	-45,348	472,258	472,258	570,797
13	67	0	0	45,348	-45,348	461,896	461,896	561,917
14	68	0	0	45,348	-45,348	450,552	450,552	551,330
15	69	0	0	45,348	-45,348	438,121	438,121	538,912
16	70	0	45,348	0	-45,348	424,532	424,532	517,633
17	71	0	45,348	0	-45,348	409,868	409,868	489,223
18	72	0	45,348	0	-45,348	394,062	394,062	459,966
19	73	0	45,348	0	-45,348	377,040	377,040	429,846
20	74	0	45,348	0	-45,348	358,725	358,725	398,844
Total		500,000	272,088	181,392	46,520			
21	75	0	45,348	0	-45,348	335,009	335,009	362,721
22	76	0	45,348	0	-45,348	309,573	309,573	336,259
23	77	0	45,348	0	-45,348	282,308	282,308	307,883
24	78	0	45,348	0	-45,348	253,085	253,085	277,457
25	79	0	45,348	0	-45,348	221,768	221,768	244,838
26	80	0	1,172	44,176	-45,348	188,185	188,185	212,104
27	81	0	0	45,348	-45,348	152,143	152,143	176,905
28	82	0	0	45,348	-45,348	113,459	113,459	138,990
29	83	0	0	45,348	-45,348	71,932	71,932	98,152
30	84	0	0	45,348	-45,348	27,349	27,349	54,168
Total		500,000	500,000	406,960	-406,960			

## This report is not complete and cannot be presented without the Basic Illustration. Please refer to the Basic Illustration for guaranteed elements and other important information. Non-guaranteed elements are not guaranteed.

A zero in the Premium Outlay column does not mean the policy is paid up. Charges will continue to be deducted from the Accumulated Value as long as the policy remains in-force. The actual premium amounts and number of years of premium payments that are needed to maintain the illustrated non-guaranteed policy benefits will depend on the policy's non-guaranteed elements and on your actual use of the policy's options.

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### Non-Guaranteed Policy Values: Ledger

							Non-Guaranteed Values (E	EOY) @ 7.07% *
						Net	Net Cash	
	Your	Premium		Policy	Net	Accumulated	Surrender	Death
Year	Age	Outlay	Withdrawal	Loan	Outlay	Value	Value	Benefit
	-	(1)	(2)	(3)	(4)	(5)	(6)	(7)
31	85	0	0	0	0	28,022	28,022	55,448
32	86	0	0	0	0	28,579	28,579	56,618
33	87	0	0	0	0	28,986	28,986	57,644
34	88	0	0	0	0	29,205	29,205	58,487
35	89	0	0	0	0	29,195	29,195	59,101
36	90	0	0	0	0	28,914	28,914	59,446
37	91	0	0	0	0	28,832	28,832	53,779
38	92	0	0	0	0	29,081	29,081	48,200
39	93	0	0	0	0	29,830	29,830	42,864
40	94	0	0	0	0	31,290	31,290	37,962
Total		500,000	500,000	406,960	-406,960			
41	95	0	0	0	0	32,778	32,778	39,608
42	96	0	0	0	0	34,280	34,280	41,271
43	97	0	0	0	0	35,794	35,794	42,950
44	98	0	0	0	0	37,297	37,297	44,621
45	99	0	0	0	0	38,768	38,768	46,263
46	100	0	0	0	0	40,189	40,189	47,858
47	101	0	0	0	0	41,509	41,509	49,355
48	102	0	0	0	0	42,683	42,683	50,708
49	103	0	0	0	0	43,659	43,659	51,864
50	104	0	0	0	0	44,374	44,374	52,761
Total		500,000	500,000	406,960	-406,960			
51	105	0	0	0	0	44,779	44,779	53,349
52	106	0	0	0	0	44,826	44,826	53,579
53	107	0	0	0	0	44,470	44,470	53,407
54	108	0	0	0	0	43,672	43,672	52,792
55	109	0	0	0	0	42,410	42,410	51,713
56	110	0	0	0	0	40,697	40,697	50,182
57	111	0	0	0	0	38,490	38,490	48,158
58	112	0	0	0	0	35,739	35,739	45,587
59	113	0	0	0	0	32,692	32,692	42,724
60	114	0	0	0	0	29,329	29,329	39,545
Total		500,000	500,000	406,960	-406,960			
61	115	0	0	0	0	25,626	25,626	36,028
62	116	0	0	0	0	21,558	21,558	32,148
63	117	0	0	0	0	17,099	17,099	27,878
64	118	0	0	0	0	12,220	12,220	23,189
65	119	0	0	0	0	6,893	6,893	18,052
66	120	0	0	0	0	1,083	1,083	12,434
Total		500,000	500,000	406,960	-406,960			

The Allocations and Hypothetical Interest Rates below are for policy year 1. For any illustrated changes to the Allocations and Hypothetical Interest Rates see the Narrative Summary.

This report is not complete and cannot be presented without the Basic Illustration. Please refer to the Basic Illustration for guaranteed elements and other important information. Non-guaranteed elements are not guaranteed.

A zero in the Premium Outlay column does not mean the policy is paid up. Charges will continue to be deducted from the Accumulated Value as long as the policy remains in-force. The actual premium amounts and number of years of premium payments that are needed to maintain the illustrated non-guaranteed policy benefits will depend on the policy's non-guaranteed elements and on your actual use of the policy's options.



### Non-Guaranteed Policy Values: Ledger

	Allocation	Hypothetical Interest Rate
Fixed Account	0.00%	N/A
1 Year Indexed Account	100.00%	7.07%
1 Year International Indexed Account	0.00%	N/A
1 Year High Par Indexed Account	0.00%	N/A
2 Year Indexed Account	0.00%	N/A
High Par 5 Year Indexed Account	0.00%	N/A

\*The values shown reflect the illustrated interest rate assumptions that you have requested, as shown in the Narrative Summary.

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**Proposed Insured:** Valued Client Male, Age 55 Preferred Nonsmoker Initial Death Benefit Option = B - (Increasing) Initial Total Face Amount = \$1,504,310 Premium Frequency = Annual

Pacific Indexed Performer LT - Life Insurance Illustration Flexible Premium Indexed Adjustable Life Insurance Form # ICC11 P11PIP or P11PIP - For Presentation in UT

Life Insurance Producer: Zermatt Insurance Group Inc 5957 S Redwood Rd Salt Lake City, UT 84123

### The Life Insurance Illustration: Narrative Summary

Thank you for considering Pacific Life. We look forward to helping you meet your goals throughout your lifetime. The Narrative Summary introduces you to the policy options you have chosen to illustrate.

Your life insurance producer can provide you with more information about policy options that have not been illustrated, as well as additional illustrations with different assumptions. Requesting illustrations with different assumptions may help you better understand how the policy charges and non-guaranteed elements, like interest crediting rates, will affect the policy. Please choose your illustrated rate carefully. Once your policy is in force, you should consider a periodic review of your policy with your life insurance producer.

Important Information	This is a life insurance illustration and not a contract. This illustration is intended to demonstrate the impact of policy charges and illustrated assumptions on the policy's Accumulated Value and Death Benefit and is not intended to predict actual performance. Interest rates and values in the illustration are not guaranteed, except for those items clearly labeled as guaranteed.
Underwriting Class	The underwriting class used in the illustration has a significant impact on the resulting values. Your actual underwriting class will be determined prior to issue.
Death Benefit Initial Death Benefit:	The Death Benefit is paid to the beneficiaries at the insured's death. The actual amount paid to beneficiaries will be reduced by any distributions taken from the policy. You have the flexibility to raise or lower your death benefit in the future, but increases may require additional underwriting.
\$1,504,310	Your Death Benefit can include Basic Coverage plus other coverage types. Each coverage type has unique features that should be considered when determining your coverage mix.
	<ul> <li>Annual Renewable Term Rider (ARTR, Form Series 1CC11 R11RTP or R11RTP)</li> </ul>
	Death Benefit comprised of both Basic Coverage and other coverage types may more effectively meet your needs than obtaining the same Death Benefit through Basic Coverage alone. These coverage types do not offer the same features as Basic Coverage, have different current and guaranteed charges than Basic Coverage and may not be available in all situations. Your life insurance producer can provide you with additional illustrations showing the effects of different coverage types to help you decide what fits your insurance needs. Each coverage type, including Basic Coverage, will result in different amounts and patterns of compensation for your life insurance producer.
	The charges for both Basic Coverage and these coverage types are based on various factors including, but not limited to, age, gender, underwriting classification, death benefit option and coverage amount.
Illustrated Coverage	The following face amounts are illustrated:

Basic Coverage		Face Amount	Start Year	End Year
		1,052,948	1	7
		543,014	8	21
		536,598	22	22
		515,069	23	23
		491,736	24	24
		466,467	25	66
ARTR Coverage	ICC11 R11RTP or	Face Amount	Start Year	End Year
	R11RTP	451,362	1	5
		859,620	6	7
		0	8	66

This is the Basic Illustration



Decreases in ARTR Coverage amounts must be requested at the time of the decrease.

Death Benefit	Death Benefit Option	Start Year	End Year
Option	B - (Increasing)	1	5
	A - (Level)	6	66

PremiumYour policy's flexible premiums allow you to choose the amount and frequency of your premium payments, within limits.<br/>Flexible Premium Indexed Adjustable Life Insurance generally requires additional payments after the initial premium. If<br/>either no premiums are paid, or subsequent premiums are insufficient to continue coverage, it is possible that the coverage<br/>will lapse.

Initial Frequency: Annual

Illustrated premium payments are made at the beginning of the frequency shown.

<u>Premium</u>	<u>Frequency</u>	Annualized Premium	<u>Start Year</u>	End Year
\$100,000	Annual	\$100,000	1	5
\$0	Annual	\$0	6	66

The annual premium required to guarantee the initial Total Face Amount for the duration of the contract exceeds the maximum allowable Guideline Level Premium of \$117,626.

Premium Allocation & Transfers Transfers When you pay a premium, we subtract a premium load and then allocate the net premium to the Fixed Account. You have the option to transfer some or all of the Fixed Account to the Indexed Account, subject to restrictions outlined in the policy. The amount transferred to the Indexed Account is the lesser of: 1) your selected transfer percentage multiplied by all premium and loan repayments paid since the last Transfer Date; and 2) the balance of the Fixed Account as of the applicable Transfer Date. The illustrated allocation and transfer percentages are:

Please note, not all indexed accounts are available in all states. Please have your Life Insurance Producer check indexed account availability for your state.

	Accounts	Percentage	Start Year	End Year
	1-Year Indexed Account	100.00%	1	66
Accumulated Value	Accumulated Value is equal to the premiums pair accumulated at interest. Net Accumulated Value Net Accumulated Value is less than the monthly unless the policy has a no-lapse guarantee in eff	equals the Accumula charges, you will need	ted Value minus any ou	Itstanding Policy Debt. If the
Cash Surrender Value	The Cash Surrender Value equals the Accumula equals the Cash Surrender Value minus any outs would receive if you surrender the policy and the	standing Policy Debt.	The Net Cash Surrende	et Cash Surrender Values er Value is the amount you
	The surrender charge reaches zero 120 policy m included at policy issue or added later through a			age amount whether it is
Fixed Account	The Fixed Account earns interest at the current in policy is issued is guaranteed for the first policy y discretion, but will never be less than the guarant	ear. After the first po	leclared by us. The cur licy year, the current int	rent interest rate when the erest rate may change at our
	Current Interest Rate: 5.20% Guaranteed Interest Rate: 2. Illustrated Interest Rate:			
	Rate	<u>Start Year</u>	End Year	
	5.20%	1	66	

This is the Basic Illustration

I-1B

Life Insurance Producer: Zermatt Insurance Group Inc Pacific Life Insurance Company, 45 Enterprise, Aliso Viejo, CA 92656 PIP LT - GPT - NonGI



	to th the p	rated Interest Bonus: The e Fixed Account beginnir policy anniversary coincic ration.	ng in policy ye	ear 11 and conti	nuing to the later	of end of polic	cy year 20 or
	All policy charges, Stand depleted, further deducti	lard Policy Loans and Wi ons will be made from the	thdrawals wil e Indexed Ac	be deducted fro	om the Fixed Acc	count. If the Fi	xed Account is
Transfer to the Indexed Account	For simplicity, this illustra selected. However, in a subsequently transferred Indexed Accounts are pr adequate Accumulated V than two business days	ccordance with contract p I to the indexed accounts ocessed on specified Tra /alue must be available in	provisions, provis	emiums paid are your instructior currently the 15	e initially allocated ns. Transfers fror th of every month	d to the Fixed n the Fixed Ac To make a t	Account and count to the ransfer,
Segment Lifecycle	<ul> <li>When a new Segme Segment's term.</li> <li>Once the Segment</li> </ul>	es a new Segment in the ent is created, the curren matures it will be credited y, it may be reallocated to he Indexed Account.	t segment co d interest, if a	mponents are lo pplicable.		0	
Indexed Interest	Each Segment earns Inc segment components. E Account in this illustration	ach Indexed Account is	projected at i	s own rate and	the results are co	ombined with t	ect to the he Fixed
Historical Indexed Crediting Rate	The following sections sl guaranteed. Be sure to could be calculated and	select an illustrated rate	that is right fo	r you. There ar	indication of futu e many different	re performanc ways that a hi	e and is not storical average
1-Year Indexed	Segment Components:						
Account	Segment Term	Underlying Index (excluding dividends)	Participa	ation Rate	Growth Cap	Ĭ Int	ent Guaranteed erest Rate
	12 Months	S&P 500®	100% G	uaranteed	13% Current (3% guarantee minimum)		0%
	Historical Indexed Intereat assuming current segme		nual Indexed	Interest Rate ov	er the last 40 yea	ars would have	e been 8.04%,
	Hypothetical Interest Exa rates and current segme		e of Indexed	Interest Rates a	assuming differen	it S&P 500® ir	ndex growth
			Year 1	Year 2	Year 3	Year 4	Year 5
	S&P 500 <sup>®</sup> index G Corresponding Ind	exed	17.64%	12.58%	6.98%	-1.75%	35.60%
	Interest Rate		13.00%	12.58%	6.98%	0.00%	13.00%

### Illustrated Indexed Interest Rate:

<u>Rate</u>	Start Year	End Year
7.07%	1	66

**Illustrated Interest Bonus:** The non-guaranteed Indexed Account Interest Bonus increases the Indexed Interest Rate at Segment Maturity by 18.18% of the rate excluding the bonus. The bonus begins with segments created in policy year 11 and continuing to the later of end of policy year 20 or the policy anniversary coinciding with insurance age 70. This additional interest is reflected in this illustration but is not guaranteed.

#### This is the Basic Illustration



Indexed Account		Underlying Indexes			Segment Guarant
	Segment Term	(excluding dividends) Hang Seng, EURO	Participation Rate	Growth Cap 13% Current	Interest Rate
	12 Months	STOXX 50 <sup>®</sup> & MSCI Emerging Markets	100% Guaranteed	(3% guaranteed minimum)	0%
	This account is called th Guaranteed Interest Ra Indexed Interest Rate.	e 1 Year Indexed Account	2 in the contract. The Panance of each index, an	articipation Rate, Growth Cardina and the results are averaged	ap and Segment to determine the
	Historical Indexed Intereases assuming current segment		ual Indexed Interest Rate	e over the last 24 years wou	uld have been 7.42
1-Year High Par Indexed Account	Segment Components:				
	Segment Term	Underlying Index (excluding dividends)	Participation Rate	Growth Cap	Segment Guarant Interest Rate
	12 Months	S&P 500®	150% Current 140% Guaranteed	11.00% Current (2% guaranteed minimum)	0%
				ndexed Interest Rate is deter vill never be greater than th	
	Historical Indexed Intera assuming current segm		ual Indexed Interest Rate	e over the last 40 years wo	uld have been 7.63
2-Year Indexed Account	Segment Components:				
Account	Segment Term	Underlying Index (excluding dividends)	Participation Rate	Growth Cap 32% over 2 years	Segment Guarant Interest Rate
	24 Months	S&P 500®	100% Guaranteed	(6% over 2 years guaranteed minimum)	0%
	Historical Indexed Intereases assuming current segme	est Rate: The average annuent components.	ual Indexed Interest Rate	e over the last 40 years, wo	uld have been 8.88
High Par 5-Year	Segment Components:				
Indexed Account	Segment Term	Underlying Index (excluding dividends)	Participation Rate	Growth Cap	Segment Guarant Interest Rate
	60 Months	S&P 500®	115% Current (105% Guaranteed)	No Current Growth Cap (15% over 5 years guaranteed minimum)	0%
	This account is called th	e 5 Year Indexed Account	2 in the contract.		
		est Rate: The average annu		e over the last 20 years, wo	uld have been 10.7
Illustrated Riders	Historical Indexed Interea assuming current segme Riders add benefits that and others are automati	est Rate: The average annuent components. can provide flexibility or accally included. The next se	ual Indexed Interest Rate dditional coverage for yo ection includes a brief de	e over the last 20 years, wo u or a family member. Son escription of the riders, inclu our life insurance producer of	ne riders are optior iding costs, that are
Illustrated Riders Premier Living Benefits Rider*	Historical Indexed Interea assuming current segme Riders add benefits that and others are automati included in this illustration information. Provides an accelerated benefit payment, and th benefit payment. The b amount less than the ma payment. A chronically Living without substantia to be permanent; or req	est Rate: The average annuent components. can provide flexibility or accally included. The next secon. There may be other rid l payment of the Death Bere Net Death Benefit and the enefit payment is subject to aximum benefit payment. ill individual means that the al assistance from another	ual Indexed Interest Rate dditional coverage for yo ection includes a brief de ers available to you. Yo nefit if you are chronicall e Net Cash Surrender V o a maximum, which will You must be certified as e insured is permanently individual due to a loss o on to protect the individu	u or a family member. Son	ne riders are option iding costs, that are can provide more cised, you receive on the amount of t hoose to receive a efore receiving ber two Activities of Da ne condition is expe
Premier Living	Historical Indexed Interea assuming current segme Riders add benefits that and others are automati included in this illustration information. Provides an accelerated benefit payment, and th benefit payment. The b amount less than the ma payment. A chronically Living without substantia to be permanent; or req cognitive impairment an	est Rate: The average annuent components. can provide flexibility or accally included. The next secon. There may be other rid l payment of the Death Bere Net Death Benefit and the enefit payment is subject to aximum benefit payment. ill individual means that the al assistance from another uiring substantial supervision d the condition is expected	ual Indexed Interest Rate dditional coverage for yo ection includes a brief de ers available to you. Yo hefit if you are chronicall e Net Cash Surrender V o a maximum, which will You must be certified as e insured is permanently individual due to a loss o on to protect the individu to be permanent.	u or a family member. Son escription of the riders, inclu ur life insurance producer of alue will be reduced based vary each year. You can c a chronically ill individual b unable to perform at least of functional capacity and th	ne riders are option iding costs, that are can provide more cised, you receive on the amount of t hoose to receive a efore receiving ber two Activities of Da he condition is expe d safety due to sev
Premier Living	Historical Indexed Interea assuming current segme Riders add benefits that and others are automati included in this illustration information. Provides an accelerated benefit payment, and th benefit payment. The b amount less than the ma payment. A chronically Living without substantia to be permanent; or req cognitive impairment an	est Rate: The average annuent components. can provide flexibility or accally included. The next secon. There may be other rid l payment of the Death Bere Net Death Benefit and the enefit payment is subject to aximum benefit payment. ill individual means that the al assistance from another uiring substantial supervision d the condition is expected	al Indexed Interest Rate dditional coverage for yo ection includes a brief de ers available to you. Yo nefit if you are chronicall e Net Cash Surrender V o a maximum, which will You must be certified as e insured is permanently individual due to a loss o on to protect the individu to be permanent.	u or a family member. Son escription of the riders, inclu- our life insurance producer of alue will be reduced based vary each year. You can c a chronically ill individual b unable to perform at least of functional capacity and the tal from threats to health an	ne riders are option iding costs, that are can provide more cised, you receive on the amount of t hoose to receive a efore receiving ber two Activities of Da he condition is expe d safety due to sev



Cash Surrender Value at the specified exercise age(s).

	Cash Sull		ieu enercise aye(s).			
		Net Maximium	Net Cash Su	rrender Value	Net Death E	Benefit
	Age	Annual Payment	Before Exercise	e After Exercise	Before Exercise	After Exercise
	75 80 85	\$84,169.47 \$48,544.57 \$10,528.22	\$335,009 \$188,185 \$28,022	5 \$143,020	\$362,721 \$212,104 \$55,448	\$275,668 \$161,199 \$42,140
	This rider the application	is provided at no addition ation. (Form Series ICC12	al cost and will be a 2 R12CII or R12CII)	utomatically added to y	our policy unless you spec	ifically decline it in
Terminal Illness Rider*	Gives you been diag	access to a portion of the nosed as terminally ill by	e policy's Basic or A a licensed physiciar	RTR Coverage face an resulting in a life expe	nounts if the person insured ctancy of 12 months or less	d by the policy has s.
	This rider	is provided at no addition	al cost. (Form Serie	es ICC12 R12TII or R12	2TII)	
	(g) of the l expectance incurred o complex.	Internal Revenue Code of by at the time benefits are r if similar benefits are be	1986. Tax treatme accelerated, the an ing received under eath benefits may af	nt of an accelerated de nount of benefits, the ar other contracts. Tax lay fect eligibility for public	y for favorable tax treatmen ath benefit may depend on nount of Section 101(g) qu ws relating to accelerated d assistance programs such ation.	factors such as life alified expenses leath benefits are
	Death ber an amoun payment.	efit, cash surrender value t greater than the benefit	e, and any policy de payment itself. Add	bt will be reduced if a b litionally, benefits under	enefit is paid. The death be r other riders may be affect	enefit is reduced by ed by a benefit
Short-Term No- Lapse Guarantee Rider	changes t	Short-Term No-Lapse Gu o interest rates or policy o <b>kimum STNLG Duration</b> :	charges. In order fo	ILG) is in effect, your de r the rider to be in effec	eath benefit is guaranteed, ct, a minimum premium mus	regardless of future st be paid.
			nnual Sem	TNLG Minimum Premiu i-Annual Quart 506.09 10,303	erly Monthly	
	The actuation benefit for Premiums	amounts will also affect th the STNLG Duration, bu	ne STNLG Duration. t will not guarantee I terminate before th	. Paying only STNLG N cash value accumulation	ium payments and distribut Ainimum Premium will guar on. If you do not pay the ST Additional premiums will t	antee the death
	This rider	is provided at no addition	al cost. (Form Serie	es R02NL5)		
Conversion Rider	your curre insurabilit	ent policy. All applicable s	surrender charges o conversion. This con	n the surrendered polic	ert this policy to any perma licy will equal the current B y will be waived, and no ev to state availability. This ri	idence of
Distributions	explained illustratior	in the policy. The illustra	ted distributions ma	y not be available if the	equate Net Cash Surrender e policy does not perform as stributions will reduce polic	s illustrated. This
	of withdra	redited to the Accumulate wal, surrender or lapse. uld result in taxable incon	See the <b>Tax Informa</b>	urance policy is general <b>ation</b> section information	lly tax-deferred but may be n about when distributions of	taxable at the time or other policy
	Currently,	the charge for each With	drawal is \$0. Howe	ever, we reserve the righ	nt to charge up to \$25 for e	ach withdrawal.

This is the Basic Illustration

I-1B

For: Valued Client



Automated Income Option (AIO) is a program that electronically deposits distributions into your checking or savings account Automated on a recurring basis. Enrollment is not automatic; certain requirements must be met, and you must request enrollment when **Income Option** distributions to begin. If a deduction from an Indexed Account occurs as a result of a Policy Loan or Withdrawal that is part of the AIO program, transfers from the Fixed Account into the Indexed Accounts are not restricted. Deductions due to a distribution that is not part of the AIO program or transfers from the Fixed Account into the Indexed Accounts will not be allowed for 12 months following the date of the deduction. Policy Loans A policy loan, if not repaid earlier, is eventually repaid from policy proceeds at death, surrender, or lapse. The Death Benefit and Net Cash Surrender Value columns reflect values net of policy loans. You may take policy loans as Standard Loans or Alternate Loans or a combination of both types of loans, subject to the Standard policy provisions. Your choice of a Standard Loan or Alternate Loan can have a significant impact on policy values and the Loans cost of a loan. Compared to Alternate Loans Maximum Loan Amount Available Loan Interest Crediting & Loan Interest Charged The entire policy's Accumulated Vaule is Standard Loans Neither the loan interest charged nor the loan interest credited is affected by the performance of available. the policy. Alternate Loans Only the Accumulated Value in any of the 1-Year The loan interest charged is not affected by the performance of the policy. However, the loan Indexed Accounts is available. interest credited is affected by the performance of the policy. This causes Alternate Loans to be significantly more volatile than Standard Loans Standard Interest is due at the end of each policy year when a policy loan is outstanding. In this illustration the policy loan interest charged is borrowed and added to the loan balance. Loans Loan Charge Rate: 2.25% Interest is credited to the portion of Accumulated Value securing the Policy Loan. We reserve the right to decrease the current loan interest crediting rate. However, we will not reduce the rate to less than the guaranteed rate. Current Loan Interest Crediting Rate: 2.00% in years 1-5 and 2.25% in years 6+ Guaranteed Loan Interest Crediting Rate: 2.00% Interest is due at the end of each policy year when a policy loan is outstanding. We reserve the right to increase the current Alternate loan interest charge rate. However, we will not increase the rate to more than the guaranteed rate. Loans Current Loan Interest Charge Rate: 5.75% Guaranteed Loan Interest Charge Rate: 7.50% **Future Action** Certain policy changes will not happen automatically and will require a written request. This illustration reflects possible Required future changes. Please contact your Life Insurance Producer prior to each change to see if a written request is required. Policy Calendar Policy Changes Year Year <u>Amount</u> <u>Aqe</u> 6 2017 60 Change Death Benefit Option to A N/A 8 2019 62 Reduce Basic Coverage 509.934 8 2019 62 Reduce ARTR Coverage 859,620 11 2022 65 \*\*\*Start Distributions 45,348

Calendar years specified above assume the policy is issued in year 2012.

\*\*\*This illustration reflects Policy Loan(s) and Withdrawal(s). Each requires a written request. The specific amount and timing of the Policy Loan(s) and Withdrawal(s) can be affected by your actual use of the policy's options, actual rates of return, policy charges, premium amount or frequency and may not be available as illustrated.

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Tax Information This material is not intended to be used, nor can it be used by any taxpayer, for the purpose of avoiding U.S. federal, state or local tax penalties. This material is written to support the promotion or marketing of the transaction(s) or matter(s) addressed by this material. Pacific Life, its distributors and their life insurance producer do not provide tax, accounting or legal advice. Any taxpayer should seek advice based on the taxpayer's particular circumstances from an independent tax advisor.

Although the information contained in this illustration is based on our understanding of the Internal Revenue Code (IRC) and on certain tax and legal assumptions, it is not intended to be tax or legal advice. Such advice should be obtained from your own counsel or other tax advisor. Tax laws or interpretations of tax laws can change, which may cause the performance and underlying tax assumptions of this policy, including any riders, to be different than illustrated. For example, tax law changes may result in distributions that are more or less than illustrated. In some cases, these changes could result in a decrease in policy values or lapse. Regularly request an inforce illustration to help you monitor your policy's performance in light of any tax law changes. Actual taxes will be different from those illustrated.

Tax Rates The following tax rates have been used to estimate your taxes, if any, on distributions.

#### Illustrated Tax Rates:

		Rate	<u>Start Year</u>	End Year	
		31.00%	1	66	
Death Proceeds	For federal income tax purposes, li IRC Sec. 101(a)(1). In certain situ: Situations include, but are not limit qualifies for an exception under IR interest based on state law; and ar (j).	ations, however, life ins ed to: the transfer of a C Sec. 101(a)(2)( i.e. tl	surance Death Benefit life insurance policy for he "transfer- for- value	ts may be partially or who or valuable consideration e rule"); arrangements tha	olly taxable. unless the transfer It lack an insurable
Guideline Premium Test	A life insurance policy qualifies as illustration uses the Guideline Prer premium or the sum of the guidelin must at all times be at least equal to but must be recalculated upon cert result in adverse tax consequence	nium Test which limits le level premiums at su to an applicable percer ain changes in the terr	the sum of premiums ich time. In addition, ntage of the Accumula	paid by the greater of the the Death Benefit payabl ted Value. Guidelines ar	e guideline single e under the policy e calculated at issue,
Modified Endownment Contract (MEC)	As defined in IRC Section 7702A, a premium payments (less nontaxab during that Seven-Pay-Test Period	le Withdrawals) applica	able to the Policy's Se	ven-Pay-Test Period exc	eed, at any time
	The Seven-Pay-Test Period starts there is a Material Change in the te Seven-Pay Test period has ended. Seven-Pay Premium limitation will	erms or benefits of the Upon any Material Cl	policy. A Material Cha	ange can happen even if	the most recent
	For purposes of the Seven-Pay Te benefits; and 2) a premium payme Premium determination. For purpo either order. A Material Change m a Material Change, the policy will b Premium.	ent not necessary to fur oses of this definition, the ay also occur as a rest	nd the policy benefits a he increase and the p ult of certain other poli	assumed in the most rece remium payment can occ icy changes. IRC 7702A	ent Seven-Pay ar separately and in provides that, upon
	Generally, once a policy is a MEC, paid, the MEC status can be avoid 60 days after the end of the 'measu	led if such premium pa	vments, plus interest	(which is taxable), are rel	ay Premium limit are turned to you within
	Note that if the benefits of a policy Premium limits based on the reduct Before you request a withdrawals of would become a MEC. Certain po again as a result of a Material Cha withdrawals may take place. If so,	ed benefits. Such "re- or otherwise reduce yo licies that are not curre nge. <b>Prior to any Mate</b>	testing" of prior premi ur policy benefits, you ently subject to the retr rial Change you shou	ums can cause a policy to should confirm with us w roactive "re-testing" may l ild consider whether futur	b become a MEĆ. /hether your policy become subject e <b>reductions or</b>

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Based on our understanding of the Internal Revenue Code a policy issued and maintained consistent with the assumptions MEC Status in this illustration would not be a MEC at issue or become one thereafter.

> Whether and when your policy might actually become a MEC depends on the timing and amounts of premium payments and Withdrawals, the policy's non-guaranteed elements, your actual use of the policy's options, and any policy changes made pursuant to your request. The federal income tax consequences of a MEC can be significant. Consult your tax advisor for further details.

Taxable Income Lapses or Surrenders With an Outstanding Policy Loan:

If a life insurance Policy Loan is still outstanding when a policy is surrendered or lapses, the Policy Loan is automatically repaid from policy values. This will result in taxable income to the extent the Net Cash Surrender Value plus the amount of the repaid loan exceeds the cost basis of the policy. This potential tax is not reflected in any tax calculation(s) included in this illustration.

- Assuming the life insurance policy is not a MEC: 1. Withdrawals (and other distributions) are taxed under the "cost recovery rule" and are generally taxable only to the extent the Withdrawal exceeds the cost basis of the policy. Policy cost basis generally equals the gross premiums paid less prior untaxed Withdrawals.
  - 2. However, Withdrawals in the first 15 policy years may be taxable in part or in full under IRC 7702(f)(7)(B) if they occur in connection with a reduction in benefits.
  - Further, when such a reduction in benefits has occurred during the first 15 policy years, it is possible that earlier Withdrawals (within the two years prior to the reduction in benefits) may be similarly taxable. This illustration does not reflect this "two years prior" taxation.
  - 4. After 15 policy years, Withdrawals up to policy cost basis are not taxable.

If the life insurance policy is a MEC:

- 1. Distributions from a MEC, including Withdrawals, Policy Loans, and certain assignments, are taxed to the extent of gain in the policy and may be subject to additional penalties. Generally, gain in the policy is the excess, if any, of the Accumulated Value, not reduced by Policy Debt over the policy cost basis.
- 2. Further, distributions taken from a policy during the two years prior to the policy becoming a MEC will be subject to MEC rules in the year the policy became a MEC and may become taxable at that time. This illustration does not reflect this "two years prior" taxation.

**Initial Premium** Seven Pay Premium: 100,000.03 Guideline Single Premium: 588,656.70 Limits Guideline Level Premium: 117,626.40 Summary

> When the Death Benefit is greater than the Face Amount due to Accumulated Value growth, payment of additional premium will be subject to approval.

#### Other Information This illustration assumes you are the owner of the policy.

The sale or liquidation of any stock, bond, individual retirement account (IRA), certificate of deposit (CD), mutual fund, annuity, or other asset to fund the purchase of this product may have tax consequences, early Withdrawal penalties, or other costs or penalties as a result of the sale or liquidation. You may wish to consult independent legal or financial advice before selling or liquidating any assets, prior to the purchase of the life insurance product being solicited.

#### Pacific Life does not provide gualified plan administrative services or impartial investment advice, and does not act in a fiduciary capacity for any plan.

Pacific Life Insurance Company is licensed to issue insurance products in all states except New York. Product availability and features may vary by state. Insurance products and their guarantees, including optional benefits and any fixed subaccount crediting rates, are backed by the financial strength and claims-paying ability of the issuing insurance company. Look to the strength of the life insurance company with regard to such guarantees as these guarantees are not backed by the broker-dealer, insurance agency or their affiliates from which this product is purchased. Neither these entities nor their representatives make any representation or assurance regarding the claims-paying ability of the life insurance company.

Not a deposit

I-1B

- Not FDIC insured
- Not insured by any goverment agency

May lose value

Not bank guaranteed

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Life Insurance Producer: Zermatt Insurance Group Inc Pacific Life Insurance Company, 45 Enterprise, Aliso Viejo, CA 92656 PIP LT - GPT - NonGI



## Policy Values: Numeric Summary

			Cumulative		End of Y Guaranteed		End of Year Non-Guaranteed Values*				
					0.00%	, ,	Intermedia	ate	Illustrated 7.	07%	
					Net Cash		Net Cash		Net Cash		
		Premium			Surrender	Death	Surrender	Death	Surrender	Death	
Yr	Age	Outlay	Withdrawal	Policy Loan	Value	Benefit	Value	Benefit	Value	Benefit	
	-	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	
5	59	500,000	0	0	149,048	1,670,137	261,771	1,782,860	391,480	1,912,568	
10	64	500,000	0	0	##	##	136,344	413,306	490,423	598,316	
16	70	500,000	90,696	181,392			##	##	424,532	517,633	
20	74	500,000	272,088	181,392					358,725	398,844	
30	84	500,000	500,000	406,960					27,349	54,168	

The Allocations and Hypothetical Interest Rates below are for policy year 1. For any illustrated changes to the Allocations and Hypothetical Interest Rates see the Narrative Summary.

			Non-Guaranteed	
			Intermediate	Non-Guaranteed
		Initial Guaranteed	Hypothetical	Hypothetical
	<u>Allocation</u>	Interest Rate	Interest Rate	Interest Rate
Fixed Account	0.00%	N/A	N/A	N/A
1 Year Indexed Account	100.00%	0.00%	3.54%	7.07%
1 Year International Indexed Account	0.00%	N/A	N/A	N/A
1 Year High Par Indexed Account	0.00%	N/A	N/A	N/A
2 Year Indexed Account	0.00%	N/A	N/A	N/A
High Par 5 Year Indexed Account	0.00%	N/A	N/A	N/A

\*Guaranteed columns reflect maximum policy charges and guaranteed interest. Intermediate columns reflect non-guaranteed elements, including charges and credits at rates that are halfway between the rates used in the "guaranteed" and "illustrated" columns." Illustrated columns reflect assumptions about non-guaranteed elements, including the interest rate assumptions that you have requested, as shown in the Narrative Summary.

Insurance coverage will cease in year 8 based on guaranteed assumptions. Insurance coverage will cease in year 12 based on intermediate assumptions. Insurance coverage would remain in force at least through year 66 (insured's age 120) based on illustrated assumptions.

Historical performance of the underlying Index should not be considered a representation of past or future performance of the Indexed Accounts under this life insurance policy. Actual Segment Indexed Interest Credits will vary from year to year depending on the underlying Index, Growth Cap, Participation Rate and Threshold Rate if applicable.

I have received and read a copy of this illustration and understand that any non-guaranteed elements illustrated are subject to change and could be higher or lower. I understand this is an illustration and not a contract. For full policy details, I will refer to the contract.

### **APPLICANT'S SIGNATURE\*\***

DATE \*If a Corporation, the signature and title of an authorized officer is required, and the full name of the Corporation must be shown. If a Trust all required Trustees must sign according to the trust agreement.

I certify that this illustration has been presented to the applicant and that I have explained that any non-guaranteed elements are subject to change. I have made no statements that are inconsistent with this illustration nor have I made any promises about the expected future Index Credits of this contract

LIFE INSURANCE PRODUCER'S SIGNATURE PL LIFE INSURANCE PRODUCER #

DATE

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I-1B

Life Insurance Producer: Zermatt Insurance Group Inc Pacific Life Insurance Company, 45 Enterprise, Aliso Viejo, CA 92656 PIP LT - GPT - NonGI



## Policy Values: Tabular Detail

					Guarantee	d Values EOY @ (	0.00%	Non-Guaranteed Values EOY @ 7.07%			
						Net			Net		
		Premium		Policy	Accumulated	Cash Surrender	Death	Accumulated	Cash Surrender	Death	
Yr	Age	Outlay	Withdrawal	Loan	Value	Value	Benefit	Value	Value	Benefit	
		,				0					
1	55	100,000	0	0 0	35,311		1,539,621	61,751	13,813	1,566,061	
2 3	56 57	100,000 100,000	0 0	0	69,551 102,641	45,582 81,068	1,573,861 1,606,951	132,864 214,381	108,894 192,809	1,637,174 1,718,691	
3 4		,	0		,	,		,		, ,	
4 5	58	100,000	0	0	134,779	115,604	1,639,089	305,758	286,583	1,810,068	
5 6	59 60	100,000		0	165,827	149,048	1,670,137	408,258	391,480	1,912,568	
	60	0	0	0	102,168	87,786	1,670,137	418,611	404,229	1,912,568	
7 8	61	0	0	0	36,129	24,143	1,670,137	430,964	418,979	1,912,568	
-	62	0	0	0	0	0	0	448,307	438,720	564,867	
9	63	0	0	0	0	0	0	468,673	463,878	581,154	
10	64	0	0	0	0	0	0	490,423	490,423	598,316	
Total		500,000	0	0							
11	65	0	45,348	0	0	0	0	481,725	481,725	578,070	
12	66	0	0	45,348	0	0	0	518,626	472,258	570,797	
13	67	0	0	45,348	0	0	0	555,676	461,896	561,917	
14	68	0	0	45,348	0	0	0	592,810	450,552	551,330	
15	69	0	0	45,348	0	0	0	629,948	438,121	538,912	
16	70	0	45,348	0	0	0	0	620,675	424,532	517,633	
17	71	0	45,348	0	0	0	0	610,425	409,868	489,223	
18	72	0	45,348	0	0	0	0	599,131	394,062	459,966	
19	73	0	45,348	0	0	0	0	586,724	377,040	429,846	
20	74	0	45,348	0	0	0	0	573,126	358,725	398,844	
Total		500,000	272,088	181,392							
21	75	0	45,348	0	0	0	0	554,234	335,009	362,721	
22	76	0	45,348	0	0	0	0	533,731	309,573	336,259	
23	77	0	45,348	0	0	0	0	511,509	282,308	307,883	
24	78	0	45,348	0	0	0	0	487,443	253,085	277,457	
25	79	0	45,348	0	0	0	0	461,400	221,768	244,838	
26	80	0	1,172	44,176	0	0	0	478,378	188,185	212,104	
27	81	0	0	45,348	0	0	0	495,234	152,143	176,905	
28	82	0	0	45,348	0	0	0	510.637	113,459	138,990	
29	83	0	0	45,348	0	0	0	524,415	71,932	98,152	
30	84	0	0	45,348	0	0	0	536,381	27,349	54,168	
Total		500,000	500,000	406,960						,	

\*Guaranteed columns reflect maximum policy charges and guaranteed interest. Non-guaranteed columns reflect assumptions about non-guaranteed elements, including the interest rate assumptions that you have requested, as shown in the Narrative Summary.

A zero in the Premium Outlay column does not mean the policy is paid up. Charges will continue to be deducted from the Accumulated Value as long as the policy remains in-force. The actual premium amounts and number of years of premium payments that are needed to maintain the illustrated non-guaranteed policy benefits will depend on the policy's non-guaranteed elements and on your actual use of the policy's options.

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## **Policy Values: Tabular Detail**

					Guaranteed	l Values EOY @ 0.	00%	Non-Guarante	eed Values EOY @ 7.0	7%
						Net			Net	
		Deservices		Dellau	A a a una ul a ta al	Cash	Death	A a summer late d	Cash	Death
Yr	100	Premium	With drawal	Policy Loan	Accumulated	Surrender	Death Benefit	Accumulated Value	Surrender	Death
	Age	Outlay	Withdrawal		Value	Value			Value	Benefi
31	85	0	0	0	0	0	0	548,508	28,022	55,448
32	86	0	0	0	0	0	0	560,776	28,579	56,618
33	87	0	0	0	0	0	0	573,158	28,986	57,644
34	88	0	0	0	0	0	0	585,621	29,205	58,487
35	89	0	0	0	0	0	0	598,130	29,195	59,101
36	90	0	0	0	0	0	0	610,649	28,914	59,446
37	91	0	0	0	0	0	0	623,657	28,832	53,779
38	92	0	0	0	0	0	0	637,289	29,081	48,200
39	93	0	0	0	0	0	0	651,722	29,830	42,864
40	94	0	0	0	0	0	0	667,176	31,290	37,962
Total		500,000	500,000	406,960						
41	95	0	0	0	0	0	0	682,971	32,778	39,608
42	96	0	0	0	0	0	0	699,103	34,280	41,271
43	97	0	0	0	0	0	0	715,575	35,794	42,950
44	98	0	0	0	0	0	0	732,373	37,297	44,621
45	99	0	0	0	0	0	0	749,483	38,768	46,263
46	100	0	0	0	ů 0	0	0	766,895	40,189	47,858
47	101	0	0	0	ů 0	0	0	784,567	41,509	49,355
48	102	0	0	0	0	0	0	802,459	42,683	50,708
49	102	0	0	0	ů 0	0	0	820,530	43,659	51,864
50	104	0	0	0	0	0	0	838,724	44,374	52,761
Total		500,000	500,000	406,960	· ·	Ū	Ū	000,1 = 1		02,00
51	105	0	0	0	0	0	0	857,002	44,779	53.349
52	106	0	0	0	ů 0	0	0	875,324	44,826	53,579
53	107	0	0	0	ů 0	0	0	893,655	44,470	53,407
54	107	0	0	0	0	0	0	911,963	43,672	52,792
55	100	0	0	0	0	0	0	930,238	42,410	51,713
56	110	0	0	0	0	0	0	948,501	40,697	50,182
57	111	0	0	0	0	0	0	966,720	38,490	48,158
58	112	0	0	0	0	0	0	984,853	35,739	45,587
59	112	0	0	0	0	0	0	1,003,162	32,692	43,307
60	113	0	0	0	0	0	0	1,021,634	29,329	39,545
	114				0	0	0	1,021,034	29,329	39,343
Total		500,000	500,000	406,960						
61	115	0	0	0	0	0	0	1,040,258	25,626	36,028
62	116	0	0	0	0	0	0	1,059,019	21,558	32,148
63	117	0	0	0	0	0	0	1,077,903	17,099	27,878
64	118	0	0	0	0	0	0	1,096,893	12,220	23,189
65	119	0	0	0	0	0	0	1,115,970	6,893	18,052
66	120	0	0	0	0	0	0	1,135,114	1,083	12,434
Total		500,000	500,000	406,960						

\*Guaranteed columns reflect maximum policy charges and guaranteed interest. Non-guaranteed columns reflect assumptions about non-guaranteed elements, including the interest rate assumptions that you have requested, as shown in the Narrative Summary.

A zero in the Premium Outlay column does not mean the policy is paid up. Charges will continue to be deducted from the Accumulated Value as long as the policy remains in-force. The actual premium amounts and number of years of premium payments that are needed to maintain the illustrated non-guaranteed policy benefits will depend on the policy's non-guaranteed elements and on your actual use of the policy's options.

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For: Valued Client



## Policy Values: Tabular Detail

Distributions can be taken on a policy only when there is adequate Cash Surrender Value available to support the requested distribution. Any loans shown in a policy year with no Cash Surrender Value would not be available.

Insurance coverage will cease in year 8 based on guaranteed assumptions. Insurance coverage would remain in force at least through year 66 based on illustrated assumptions.

\*Guaranteed columns reflect maximum policy charges and guaranteed interest. Non-guaranteed columns reflect assumptions about non-guaranteed elements, including the interest rate assumptions that you have requested, as shown in the Narrative Summary.

A zero in the Premium Outlay column does not mean the policy is paid up. Charges will continue to be deducted from the Accumulated Value as long as the policy remains in-force. The actual premium amounts and number of years of premium payments that are needed to maintain the illustrated non-guaranteed policy benefits will depend on the policy's non-guaranteed elements and on your actual use of the policy's options.

This is the Basic Illustration



## **Column Definitions**

These column definitions apply to all the reports generated in this illustration.

Column Name	Description
Accumulated Value	Premiums paid, less premium load, cost of insurance and other charges, accumulated at interest.
Age	The insured's age on the birthday nearest the beginning of the policy year shown.
Death Benefit	The amount payable upon your death. The Death Benefit is always reduced by any Policy Debt and increased by any applicable rider benefits.
Net Accumulated Value	Accumulated Value minus Policy Debt.
Net Cash Surrender Value	Cash Surrender Value minus poilcy debt.
Net Outlay	The premium paid minus any Policy Loans or Withdrawals plus any illustrated estimated tax and loan interest paid in cash.
Policy Loan	The loan amount taken in cash from a policy. A negative amount indicates a loan repayment. This column does not include loans taken to pay loan interest.
Premium Outlay	The sum of the premium payments you plan to make each year.
Withdrawal	An amount taken from the Net Cash Surrender Value.
Year	The number of years from when the policy was issued.

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## Index Disclosures

Overview	Neither the policy nor the Indexed Account actually participates in the stock market or the S&P 500 <sup>®</sup> , Hang Seng, EURO STOXX 50 <sup>®</sup> , MSCI Emerging Markets Index. Historical performances of any Index should not be considered a representation of past or future performance. Future performance of the Indexed Account under this life insurance policy may be greater or less than the earnings shown for the Index. The descriptions below are in the format required by the index providers.
S&P 500® index	The Standard & Poor's 500 <sup>®</sup> index is composed of 500 common stocks representing major U.S. industry sectors. Segment Indexed Interest Credits are added to each Segment at Segment Maturity using a calculation that is based, in part, on the performance of the S&P 500 <sup>®</sup> index, excluding dividends.
	Standard & Poor's <sup>®</sup> , S&P <sup>®</sup> and S&P 500 <sup>®</sup> are registered trademarks of Standard & Poor's Financial Services LLC and have been licensed for use by Pacific Life Insurance Company. The life insurance product is not sponsored, endorsed, sold or promoted by Standard & Poor's, and Standard & Poor's makes no representation regarding the advisability of purchasing a life insurance product.
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	STOXX and its Licensors do not:
	<ul> <li>Sponsor, endorse, sell or promote the Product.</li> <li>Recommend that any person purchase the Product.</li> <li>Have any responsibility or liability for or make any decisions about the timing, amount or pricing of the Product.</li> <li>Have any responsibility or liability for the administration, management or marketing of the Product.</li> <li>Consider the needs of the Product or the owners of the Product in determining, composing or calculating the Index or have any obligation to do so.</li> </ul>
	STOXX and its Licensors will not have any liability in connection with the Product. Specifically,
	<ul> <li>STOXX and its Licensors do not make any warranty, express or implied and disclaim any and all warranty about:         <ul> <li>The results to be obtained by the Product, the owner of the Product or any other person in connection with the use of the Index and the data included in the Index;</li> <li>The accuracy or completeness of the Index and its data;</li> <li>The merchantability and the fitness for a particular purpose or use of the Index including symbol and its data;</li> </ul> </li> <li>STOXX and its Licensors will have no liability for any errors, omissions or interruptions in the Index or its data;</li> <li>Under no circumstances will STOXX or its Licensors be liable for any lost profits or indirect, punitive, special or consequential damages or losses, even if STOXX or its Licensors knows that they might occur.</li> </ul>
	The licensing agreement between the Pacific Life Insurance Company, and STOXX is solely for their benefit and not for the benefit of the owners of the Product or any other third parties.

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## Segment Growth Rates and Hypothetical Average Returns

The purpose of this report is to help you understand the risk and returns that are possible under each of the accounts.

#### Example of Segment Growth Rate Calculations

1-Ye	ear Indexed A	ccount		1-Year Inte	rnational Inde	exed Account		1-Year High Par Indexed Account			2-Ye	ear Indexed A	ccount	High Par 5-Year Indexed Account		
																Hypothetical
						A										High Par 5
				Annualized	Annualized	Annualized MSCI										Year Indexed
				Hang	EURO	Emerging										Account
	Annualized	Hypothetical		Seng	STOXX	Markets	Hypothetical		Annualized	Hypothetical		Annualized	Hypothetical		Annualized	Annual
1 Year	Index	Indexed	1 Year	Index	50® Index	Index	Indexed	1 Year	Index	Indexed	2 Year	Index	Indexed	5 Year	Index	Indexed
Period	Growth	Interest	Period	Growth	Growth	Growth	Interest	Period	Growth	Interest	Period	Growth	Interest	Period	Growth	Interest
Ending	Rate	Rate	Ending	Rate	Rate	Rate	Rate	Ending	Rate	Rate	Ending	Rate	Rate	Ending	Rate	Rate
12/15/92	12.58%	12.58%	12/15/92	26.27%	0.89%	14.91%	8.96%	12/15/92	12.58%	11.00%	12/15/92	15.08%	14.89%	12/15/92	11.47%	12.83%
12/15/93	6.98%	6.98%	12/15/93	90.23%	38.93%	60.42%	13.00%	12/15/93	6.98%	10.47%	12/15/93	9.75%	9.75%	12/15/93	10.38%	11.64%
12/15/94	-1.75%	0.00%	12/15/94	-20.19%	-5.22%	5.05%	1.68%	12/15/94	-1.75%	0.00%	12/15/94	2.52%	2.52%	12/15/94	5.64%	6.38%
12/15/95	35.60%	13.00%	12/15/95	23.95%	15.56%	-13.21%	8.67%	12/15/95	35.60%	11.00%	12/15/95	15.42%	14.89%	12/15/95	10.66%	11.95%
12/15/96	16.87%	13.00%	12/15/96	30.51%	19.26%	3.12%	9.71%	12/15/96	16.87%	11.00%	12/15/96	25.88%	14.89%	12/15/96	11.66%	13.04%
12/15/97	33.62%	13.00%	12/15/97	-19.34%	36.17%	-15.05%	4.33%	12/15/97	33.62%	11.00%	12/15/97	24.96%	14.89%	12/15/97	15.05%	16.74%
12/15/98	18.46%	13.00%	12/15/98	-5.85%	24.84%	-26.69%	4.33%	12/15/98	18.46%	11.00%	12/15/98	25.81%	14.89%	12/15/98	18.39%	20.35%
12/15/99	22.96%	13.00%	12/15/99	65.72%	48.14%	57.93%	13.00%	12/15/99	22.96%	11.00%	12/15/99	20.69%	14.89%	12/15/99	23.79%	26.13%
12/15/00	-4.44%	0.00%	12/15/00	-4.83%	6.65%	-23.88%	2.22%	12/15/00	-4.44%	0.00%	12/15/00	8.40%	8.40%	12/15/00	18.19%	20.14%
12/15/01	-16.25%	0.00%	12/15/01	-26.01%	-25.82%	-10.92%	0.00%	12/15/01	-16.25%	0.00%	12/15/01	-10.54%	0.00%	12/15/01	10.48%	11.75%
12/15/02	-18.94%	0.00%	12/15/02	-15.78%	-29.33%	-3.76%	0.00%	12/15/02	-18.94%	0.00%	12/15/02	-17.60%	0.00%	12/15/02	0.75%	0.86%
12/15/03	17.32%	13.00%	12/15/03	29.66%	7.01%	44.46%	11.00%	12/15/03	17.32%	11.00%	12/15/03	-2.48%	0.00%	12/15/03	-3.24%	0.00%
12/15/04	12.67%	12.67%	12/15/04	12.17%	8.72%	19.32%	11.30%	12/15/04	12.67%	11.00%	12/15/04	14.97%	14.89%	12/15/04	-4.25%	0.00%
12/15/05	5.76%	5.76%	12/15/05	6.64%	19.94%	35.02%	10.88%	12/15/05	5.76%	8.65%	12/15/05	9.16%	9.16%	12/15/05	-2.05%	0.00%
12/15/06	12.00%	12.00%	12/15/06	26.33%	17.04%	28.12%	13.00%	12/15/06	12.00%	11.00%	12/15/06	8.84%	8.84%	12/15/06	3.07%	3.50%
12/15/07	2.98%	2.98%	12/15/07	45.69%	6.45%	38.11%	10.82%	12/15/07	2.98%	4.47%	12/15/07	7.40%	7.40%	12/15/07	10.15%	11.39%
12/15/08	-40.83%	0.00%	12/15/08	-45.41%	-45.09%	-54.05%	0.00%	12/15/08	-40.83%	0.00%	12/15/08	-21.94%	0.00%	12/15/08	2.65%	3.02%
12/15/09	28.27%	13.00%	12/15/09	46.78%	19.84%	74.03%	13.00%	12/15/09	28.27%	11.00%	12/15/09	-12.88%	0.00%	12/15/09	-4.75%	0.00%
12/15/10	11.44%	11.44%	12/15/10	6.09%	-0.81%	15.29%	6.36%	12/15/10	11.44%	11.00%	12/15/10	19.56%	14.89%	12/15/10	-2.10%	0.00%
12/15/11	-2.40%	0.00%	12/15/11	-21.67%	-22.92%	-19.93%	0.00%	12/15/11	-2.40%	0.00%	12/15/11	4.29%	4.29%	12/15/11	-2.28%	0.00%



### Hypothetical Average Returns\*

From the previous chart, you can see that Indexed Interest Rates can vary widely from one segment period to the next. To help you understand the potential returns and risks over a longer term encompassing multiple segments we have calculated the Simple Average, a Lower Benchmark, Upper Benchmark and the Range between Benchmarks.

	Annualized Hypothetical Indexed Rate								Annualized Hypothetical Indexed Interest Rate
	S&P 500 <sup>®</sup> index, excluding dividends	1-Year Indexed Account	1-Year High Par Indexed Account	2-Year Indexed Account	High Par 5-Year Indexed Account	Hang Seng Index	EURO STOXX 50 <sup>®</sup> Index	MSCI Emerging Markets Index	1 Year International Indexed Account
Simple Average	9.49%	8.04%	7.63%	8.88%	10.14%	7.77%	7.07%	5.80%	7.42%
Lower Benchmark	7.65%	7.64%	7.21%	8.07%	8.35%	3.84%	0.77%	1.60%	6.75%
Upper Benchmark	11.43%	8.49%	8.01%	9.77%	11.55%	11.48%	13.82%	8.58%	8.04%
Range Between Benchmarks	3.78%	0.85%	0.80%	1.70%	3.20%	7.64%	13.05%	6.98%	1.29%

The Lower Benchmark shows the rate that 75% of the returns measured at or above. The Upper Benchmark shows the rate that 25% of the returns measured at or above. The Range Between Benchmarks shows the difference between the Lower Benchmark and the Upper Benchmark. As the Range increases, the risk of that indexed account increases. The Range is only intended to demonstrate the relative risks of the Indexed Accounts. It is not intended to predict your actual risk or return over any period.

\*The table assumes an allocation of Accumulated Value into the Indexed Accounts, accumulated over a 10-year period for the 1-Year International Indexed Account and a 20-year period for all other Indexed Accounts, with no deductions for policy charges, withdrawals or loans. For the 1-Year International Indexed Account, we calculated the statistics using 156 ten-year accumulation periods ending one month apart, with the first period ending 1/15/1998 and the last ending 12/15/2011. For all other Indexed Accounts, we calculated the statistics using one month apart, with the first period ending 1/15/2011 for all other Indexed Accounts.



## Hypothetical Historical Performance Report

Each Segment earns Indexed Credits based on the percentage change in value of its underlying index, subject to the Growth Cap, Participation Rate, Threshold Rate (if applicable), and Segment Guaranteed Interest Rate, shown in the Narrative Summary. This hypothetical report provides an example of how the variability of the underlying index returns impact the policy values. This report is based on historical returns and is not intended to predict or guarantee actual or future results.

		1-Ye	ar Indexed Account		Hypothetical Policy Values				
Segment Ending Year (1)	Net Outlay (2)	Annualized Index Growth Rate (3)	Hypothetical Annualized Indexed Interest Rate (4)	Indexed Account Value (5)	Total Policy Debt (6)	Net Cash Surrender Value (7)	Death Benefit (8)		
1972	100,000	21.06%	13.00%	66,125	0	18,186	1,570,435		
1973	100,000	-21.10%	0.00%	127,473	0	103,504	1,631,783		
1974	100,000	-28.76%	0.00%	194,000	0	172,427	1,698,310		
1975	100,000	32.55%	13.00%	300,261	0	281,086	1,804,571		
1976	100,000	19.28%	13.00%	425,144	0	408,365	1,929,454		
1977	0	-10.51%	0.00%	407,315	0	392,933	1,929,454		
1978	0	2.14%	2.14%	399,186	0	387,200	1,929,454		
1979	0	13.41%	13.00%	437,439	0	427,852	559,900		
1980	0	18.85%	13.00%	482,568	0	477,773	598,384		
1981	0	-5.15%	0.00%	471,594	0	471,594	575,344		
1982	-45,348	11.90%	11.90%	485,606	0	485,606	582,727		
1983	-45,348	18.88%	13.00%	507,281	46,368	507,292	612,487		
1984	-45,348	-0.39%	0.00%	461,232	93,780	461,253	561,159		
1985	-45,348	30.32%	13.00%	478,941	142,258	478,973	584,582		
1986	-45,348	17.07%	13.00%	499,184	191,827	499,228	609,797		
1987	-45,348	-2.43%	0.00%	452,730	196,144	452,775	550,113		
1988	-45,348	13.68%	13.00%	468,895	200,557	468,941	555,975		
1989	-45,348	27.47%	13.00%	487,586	205,069	487,633	563,830		
1990	-45,348	-6.87%	0.00%	441,348	209,683	441,396	499,993		
1991	-45,348	17.64%	13.00%	456,064	214,401	456,113	503,049		

This report is not complete and cannot be presented without the Basic Illustration. Please refer to the Basic Illustration for guaranteed elements and other important information. Non-guaranteed elements are not guaranteed.



## Hypothetical Historical Performance Report

		1-Ye	ar Indexed Account		Hypothe	tical Policy Values	
Segment Ending Year (1)	Net Outlay (2)	Annualized Index Growth Rate (3)	Hypothetical Annualized Indexed Interest Rate (4)	Indexed Account Value (5)	Total Policy Debt (6)	Net Cash Surrender Value (7)	Death Benefit (8)
1992	-45,348	12.58%	12.58%	461,763	219,225	461,813	495,865
1993	-45,348	6.98%	6.98%	444,810	224,158	444,861	478,312
1994	-45,348	-1.75%	0.00%	398,765	229,201	398,818	430,219
1995	-45,348	35.60%	13.00%	398,597	234,358	398,651	430,301
1996	-45,348	16.87%	13.00%	398,333	239,632	398,388	430,289
1997	-45,348	33.62%	13.00%	397,886	290,193	397,952	432,360
1998	-45,348	18.46%	13.00%	397,218	343,091	397,296	434,316
1999	-45,348	22.96%	13.00%	396,274	397,179	396,364	436,041
2000	-45,348	-4.44%	0.00%	349,464	452,484	349,567	389,670
2001	-45,348	-16.25%	0.00%	302,499	509,033	302,615	343,198
2002	0	-18.94%	0.00%	300,702	520,486	300,820	341,886
2003	0	17.32%	13.00%	337,648	532,197	337,769	381,268
2004	0	12.67%	12.67%	377,921	544,171	378,046	424,157
2005	0	5.76%	5.76%	396,849	556,415	396,976	444,646
2006	0	12.00%	12.00%	441,113	568,935	441,243	491,752
2007	0	2.98%	2.98%	450,480	581,736	450,613	502,230
2008	0	-40.83%	0.00%	447,089	594,825	447,225	488,907
2009	0	28.27%	13.00%	502,182	608,208	502,321	535,636
2010	0	11.44%	11.44%	557,324	621,893	557,466	581,053
2011	0	-2.40%	0.00%	556,178	635,886	556,323	568,245

This product was not available for a portion of the historical period. Had the product been available, the Growth Cap, Participation Rate, Threshold Rate, and Segment Guaranteed Interest Rate over the period analyzed may have been higher or lower than assumed, and would have fluctuated with market conditions, subject to product guarantees. This report assumes non-guaranteed policy charges and non-guaranteed interest rates.

This report is not complete and cannot be presented without the Basic Illustration. Please refer to the Basic Illustration for guaranteed elements and other important information. Non-guaranteed elements are not guaranteed.



# Hypothetical Historical Performance Report Column Descriptions

Segment Ending Year	Each segment assumes an ending date of December 15 of the year shown.
Net Outlay	The premium paid minus any distributions plus any illustrated estimated tax and loan interest paid in cash.
Indexed Account Rates and Values	
Annualized Index Growth Rate	Based on the change in the underlying Index beginning on at Segment creation and ending at Segment Maturity. To simplify the calculations, the historical interest rates shown apply to all segment maturities illustrated in that policy year.
Hypothetical Annualized Indexed Account Interest Rate	Calculated from the Annual Index Growth Rate by applying the current Growth Cap, current Participation Rate, Threshold Rate (if applicable) and Segment Guaranteed Interest Rate. The rate shown includes the effect of the current Growth Cap, Participation Rate, Threshold Rate (if applicable), and Segment Guaranteed Interest Rate, as shown in the Narrative Summary.
Indexed Account Value	The sum of the segment values for all segments in the 1 Year Indexed Account.
Hypothetical Policy Values	
Total Policy Debt	The sum of all outstanding policy loans plus accrued loan interest.
Net Cash Surrender Value	The Fixed Account Value plus the Indexed Account Values for each of the applicable Indexed Accounts minus any applicable surrender charge minus any Alternate Policy Debt.
Death Benefit	The amount payable upon your death. The Death Benefit includes any applicable rider benefits and is always reduced by any Policy Debt.